



PHILWAY GROUP proposes tailor-made solutions in the Travel and Hospitality Industry:

▪ **Full Management:**

We provide business solutions from simple consulting or assistance to full management services for hotels, catering companies and airlines.

▪ **Investment:**

We invest in the hotel or catering sector as a partner together with other investors / operators and bring the cash capital needed to finance a start up, construction or development project.

▪ **Investment and Management:**

We ensure an individual, fast and professional service to our clients by always providing the ideal combination of investment and management.

▪ **Technical Assistance / Consulting:**

We stand by you for any project or restructuring process.



Global solutions
to the Travel and Hospitality Industry

PHILWAY MANAGEMENT provides business solutions, from simple consulting or assistance to full management services for Travel and Hospitality Industry.

We have the experience and expertise to deliver a wide range of services “à la carte”, including:

- Developing a strategy
- Analysing markets and new business opportunities
- Elaborating a 5-year business plan
- Elaborating a yearly budget
- Follow-up of monthly reporting
- Designing a business model
- Creating new services or new products
- Identifying potential partnerships
- Assistance in negotiations
- Assistance in elaborating tenders
- Re-designing operational models
- Developing the commercial organization
- Restructuring costs structure
- Full management of a project or an operation

These services are adapted to 3 types of business:

- **Hotels:** individual hotels or hotel groups, hotels with Philway Investment as investor
- **Catering:** industrial, private, public, airline catering, individual or groups
- **Airlines:** executive and commercial airlines, on-board services

Our commitment is to help you grow and be successful in your business, thanks to our well-honed and successful experience in the business, together with a wide-ranging worldwide network.

The costs of our services represent excellent value for money as we always commit to delivering concrete results incurring either new revenues or reduction of costs for our clients.



capital full service



PHILWAY INVESTMENT finances projects in the Travel and Hospitality Industry as a partner with other investors who can be either operators or only financial contributors.

We...

- ...bring the cash capital needed to fund a project after studying a business case and agreeing on a business plan.
- ...provide the financial model and negotiate with financial partners, funds or banks.
- ...create a specific investment fund for a specific project.
- ...follow the P&L and finance plan in comparison with the business plan and budget in order to secure the ROI or ROCE which has been agreed between partners.

An ideal combination of management and investment as a guarantee for success. Together with the engagement from PHILWAY INVESTMENT, our group offers to manage an operation totally or partially through PHILWAY MANAGEMENT. You can get a fully comprehensive service from our group, including both investment and management.

financial expertise



PHILWAY GROUP

Who is the founder?



Philippe Chavaroc,

57, has an extensive career of 37 years in multinational hotels and catering groups

- as executive
- both as investor and executive

Our partners:

PHILWAY GROUP has selected a wide range of partners in order to deliver a global service to its customers, internally or externally.



Travel Partner
www.apg-ga.com



Communication & Image Development
www.lime-xl.com



Business Centre
www.axe-affaires.com

Noël Lerycke

Lawyer for Spain
n.lerycke@rocjunyent.com

KGA .

Lawyers for France
www.kga.fr



Bank
www.massifcentral.banquepopulaire.fr



Consulting Agreement
www.assistair.net



Le Ruisseau

Hotel, Restaurant & Meeting Rooms in Paris
www.leruisseau.fr



Transport & Logistics
www.CTD-transport.com



Insurance
cbt-romulus@aviva-assurances.com



Health & Safety
www.safetyfirst-int.eu

Bruno Mitanne

Management & Finance
bmitanne@orange.fr



Accounting & Administration
www.excels.fr

ACM

Information & Technology
clauda.augier@wanadoo.fr



Architect
www.robinson-architectes.fr

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Throughout his career, he has been recognised for his skills in developing adapted business solutions, new concepts, new products and services as well as for being a visionary in the development of business and achieving goals. Chavaroc has been working on the 5 continents and speaks French, English and Spanish fluently.

Together with Philippe Chavaroc, a few private investors, all executives and investors in the business as well, have decided to join him for the PHILWAY INVESTMENT developments.

For consulting and management, PHILWAY MANAGEMENT will work on a case-by-case basis and provide the best professionals to provide the services contracted for each

client. A wide range of professionals from both the hotel and catering sectors have been identified to be business partners of PHILWAY MANAGEMENT.

PHILWAY headquarters are based on the French Riviera, at Saint Raphaël.

PHILWAY GROUP,
exceeding expectations!